Property Profile

11400 S. 1700



Data Source: Claritas, Inc.; Market Insite Group, Inc. Dated: Friday, October 10, 2003

11400 S. 1700 , Sandy, UT 84092-5414

Market Specific Criteria	a 1 Mile Radius	3 Mile Radius	Utah	
Predominant Consumer	70.8% Winner's Circle	29.8% Kids & Cul-de-Sacs	5.5% Boomers & Babies	
Lifestyles	29.2% Kids & Cul-de-Sacs 22.3% Winner's		5.1% Big City Blend	
Lindstyled		12.0% Boomers & Babies	4.7% Kids & Cul-de-Sacs	
		8.0% Blue-Chip Blues	4.4% Town & Gowns	
		7.5% Upstarts & Seniors 7.0% American Dreams	4.4% Single City Blues 4.2% Starter Families	
2002 Deputation	40.740			
2002 Population 2002 HHs	10,740 2,851	69,267 19,398	2,296,798 722,318	
5 Year Market Growth	3.3%	3.8%	6.5%	
Business Population	1,240	20,587	1,148,991	
Average HH Size	3.8	3.6	3.2	
Median Age	29.8 years	28.3 years	27.2 years	
Population Age Under 5	6.6%	8.7%	9.3%	
Population Age 5 - 14	22.6%	21.0%	17.2%	
Population Age 15 - 17	8.1%	6.9%	5.6%	
Population Age 18 - 24	9.7%	10.5%	14.5%	
Population Age 25 - 34	7.2%	11.3%	14.2%	
Population Age 35 - 44	16.8%	16.2%	13.0%	
Population Age 45 - 54	17.3%	14.2%	11.0%	
Population Age 55 - 64	8.1%	6.6%	6.8%	
Population Age 65+	3.6%	4.6%	8.4%	
White / Blue Collar Ratio	76.4% / 23.6%	67.8% / 32.2%	58.7% / 41.3%	
Education Level	36.5% 4+ yrs college	27.5% 4+ yrs college	21.7% 4+ yrs college	
	33.2% <4 yrs college	30.0% <4 yrs college	28.0% <4 yrs college	
Average HH Income	\$157,677	\$105,421	\$65,291	
Median HH Income	\$128,374	\$87,143	\$51,893	
Per Capita Income	\$41,856	\$29,523	\$20,533	
Income \$35,000-\$49,999	2.5%	9.3%	16.5%	
HH Income \$50,000+	92.5%	79.2%	52.1%	
HH Income \$75,000+	83.7%	56.5%	28.6%	
HH Income \$100,000+	66.8%	35.9%	15.0%	
Homeowners %	95.6%	88.1%	71.6%	
Ethnicity	96.4% White	94.1% White	88.8% White	
	0.4% Black	0.5% Black	0.8% Black	
	1.2% Asian Pac. Isl.	2.1% Asian Pac. Isl.	2.4% Asian Pac. Isl.	
	2.3% Hispanic	4.0% Hispanic	9.6% Hispanic	



Consumer Lifestyle Profile

(1 Mile Radius) 11400 S. 1700 , Sandy, UT 84092-5414

Cluster Name	Winner's Circle	Kids & Cul-de-Sacs		
Socio-economic Rank	Wealthy	Affluent		
% of Total Households	70.8%	29.2%		
	Executive suburban families	Upscale suburban families		
Predominant	Prolific spenders; New Money	Ranked first in married couples with children		
Characteristics	Well-educated, mobile	Large 4+ person families		
	Teen-age children	Family governs its lives and activities		
Ethinic Diversity	Dominant White, High Asian	Dominant White, High Asian		
Family Type	Married Couples w/Children	Married Couples w/Children		
Key Housing Type	Owners Single Unit	Owners Single Unit		
Predominant Age Ranges	25 to 54	Under 18, 35 to 54		
Education	College Graduates	College Graduates		
Employment	Professional	White Collar / Professional		
Median Income	Wealthy / \$80,000	Affluent / \$61,600		
Publications	Newsweek, Food & Wine, Metropolitan Home, Travel & Leisure, Forbes, PC World, Inc.	Skiing, Money, Business Week, Working Woman, Baby Talk, GQ, Consumer's Digest, Personal Computing		

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Consumer Lifestyle Profile

(3 Mile Radius) 11400 S. 1700 , Sandy, UT 84092-5414

Cluster Name	Kids & Cul-de-Sacs	Winner's Circle	Boomers & Babies	Blue-Chip Blues	Upstarts & Seniors	American Dreams
Socio-Economic Rank	Affluent	Wealthy	Upper Middle	Middle	Middle	Upper Middle
% of Total Households	29.8%	22.3%	12.0%	8.0%	7.5%	7.0%
Predominant Characteristics	Upscale suburban families	Executive suburban families	Young white-collar suburban families	Upscale blue-collar families	Middle income empty nesters	Established urban immigrant families
	Ranked first in married couples with children	Prolific spenders; New Money	Ranks second out of all clusters for married couples with children	Dual income, high school educated	Employable, single and childless	Descendants of multi-ancestries
	Large 4+ person families	Well-educated, mobile	Ranks first in total households with children	Large suburban families	Share average educations and incomes	Live in multi-racial, multi-lingual neighborhoods
	Family governs its lives and activities	Teen-age children	Live mostly in the Western United States	Concentrated in the Great Lakes area	Prefer living in condos and apartments	Tend to have big families
Ethnic Diversity	Dominant White, High Asian	Dominant White, High Asian	Predominantly White, High Asian, High Hispanic	Predominantly White	Predominantly White	Mixed
Family Type	Married Couples w/Children	Married Couples w/Children	Married Couples with Children	Married Couples with and without Children	Married Couples, Singles	Married Couples w/Children
Key Housing Type	Owners Single Unit	Owners Single Unit	Owners Single Unit	Owners Single Unit	Renters Multi-Unit 2-9 and 10+	Owners Single Unit
Predominant Age Ranges	Under 18, 35 to 54	25 to 54	Under 18, 25 to 44	35 to 64	25 to 54, 65+	Mixed
Education	College Graduates	College Graduates	Some College	High School, Some College	High School, Some College	Some College
Employment	White Collar / Professional	Professional	White-Collar	Blue-Collar / White-Collar	White-Collar	White-Collar
Median Income	Affluent / \$61,600	Wealthy / \$80,000	Upper Middle / \$51,200	Middle / \$47,500	Middle / \$35,600	Upper Middle / \$51,700
Publications	Skiing, Money, Business Week, Working Woman, Baby Talk, GQ, Consumer's Digest, Personal Computing	Newsweek, Food & Wine, Metropolitan Home, Travel & Leisure, Forbes, PC World, Inc.	USA Today, Sporting News, Consumer's Digest, Working Mother, Inc., Business Week, Allure, Metropolitan Home	Elle, Car Craft, Chicago Tribune, Runner's World, Popular Science, Muscle & Fitness, Bride's, Inside Sports	Allure, Self, Town & Country, Flower and Garden, Harper's Bazaar, Runner's World, Vanity Fair, Shape	Home, Motor Trend, Tennis, Working Mother, Business Week, People, Time, Vogue, Life

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